

# 2017 CE COURSES



## CROSSCODING

### COURSE TITLE & DESCRIPTION

### DATE

### LOCATION

### SPEAKER

### PRICING

#### CROSSCODING - UNLOCKING THE CODE TO MEDICAL BILLING IN DENTISTRY

Increase your case acceptance and production by successfully obtaining medical reimbursement for obstructive sleep apnea, TMD, implants/oral surgery, extractions, and related radiographs and exams!

Taught by renowned crosscoding pioneer Rose Nierman, this 1 day course has helped thousands set their dental practice up to receive medical reimbursement for a multitude of services.

Get updated on ICD-10 codes, and the latest changes in medical insurance & medicare. Hands-on training & claim form games will keep you engaged.

Optional CrossCoding or DentalWriter™ software training the day after the course

Jan 20-21, 2017	Jupiter, FL	Rose Nierman
Feb 24-25, 2017	Jupiter, FL	Rose Nierman
Mar 17-18, 2017	Jupiter, FL	Rose Nierman
Mar 31-Apr 1, 2017	Los Angeles, CA	Rose Nierman
May 5-6, 2017	Chicago, IL	Rose Nierman
May 19-20, 2017	New York, NY	Rose Nierman
Jun 30-Jul 1, 2017	Washington, DC	Rose Nierman
Jul 7-8, 2017	Chicago, IL	Rose Nierman
Sep 8-9, 2017	San Francisco, CA	Rose Nierman
Sep 15-16, 2017	Atlanta, GA	Rose Nierman

Participant \$795

## SLEEP APNEA

#### SUCCESSFUL IMPLEMENTATION OF DENTAL SLEEP MEDICINE

Your team will be ready to integrate the workflow, and communicate with medical insurance, physicians and patients to establish a successful dental sleep medicine program.

Our hands-on and role-playing sessions are designed to walk your team through the most common roadblocks of DSM.

Mar 17-18, 2017	Jupiter, FL	Dr. Ken Berley
Jun 30-Jul 1, 2017	Washington, DC	Dr. Ken Berley
Sep 8-9, 2017	San Francisco, CA	Dr. Mayoor Patel

Dentist \$1295

Team Member \$795

Dentist + 2 Team \$2295

#### ADVANCING YOUR DENTAL SLEEP MEDICINE PRACTICE

Overcome clinical and administrative obstacles through this interactive course. Be prepared for credentialing.

Build your practice through MD & Sleep Lab referral networks and screening protocols.

Mar 31-Apr 1, 2017	Los Angeles, CA	Dr. Mayoor Patel
Oct 13-14, 2017	Atlanta, GA	Dr. Mayoor Patel

Dentist \$1495

Team Member \$795

Dentist + 2 Team \$2495

#### SCREENING AND INCREASING CASE ACCEPTANCE IN DENTAL SLEEP MEDICINE

Having your dental team efficiently trained in their role of screening & communicating can significantly grow your dental sleep medicine practice from within.

Apr 28-29, 2017	Jupiter, FL	Dr. Mayoor Patel
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Dentist \$1295

Team Member \$795

Dentist + 2 Team \$2295

#### PROTECT YOUR DENTAL SLEEP MEDICINE PRACTICE

Dr. Ken Berley, practicing sleep apnea dentist and attorney, offers an invaluable legal perspective to every dental practice involved in DSM and sleep apnea treatment.

May 5-6, 2017	Chicago, IL	Dr. Ken Berley
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Dentist \$1295

Team Member \$795

Dentist + 2 Team \$2295

## COURSE TITLE & DESCRIPTION

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### ABC - AIRWAY, BRUXISM, & CRANIOFACIAL PAIN

Learn about the connection between obstructive sleep apnea, bruxism, and craniofacial pain, and how to identify, treat, and refer these patients. If you are treating one of these areas, you should understand all of them.

Jan 20-21, 2017

Jupiter, FL

Dr. Mayo Patel

Dentist \$1295

Jul 7-8, 2017

Chicago, IL

Dr. Mayo Patel

Team Member \$795

Dentist + 2 Team \$2295

### SLEEP & PAIN MINI RESIDENCY SESSION 1

### SLEEP & PAIN MINI RESIDENCY SESSION 2

### SLEEP & PAIN MINI RESIDENCY SESSION 3

### SLEEP & PAIN MINI RESIDENCY SESSION 4

Jun 30-Jul 1, 2017

Atlanta, GA

Dr. Mayo Patel

Dentist \$4390

Sep 29-30, 2017

Atlanta, GA

Dr. Mayo Patel

Team Member \$1990

Dec 1-2, 2017

Northwest, AR

Dr. Mayo Patel

Price Includes All 4 sessions

Mar 2018

Atlanta, GA

Dr. Mayo Patel

### DIAGNOSIS & TREATMENT OF TMD

34% of North Americans suffer from TMD. 36 states now mandate TMD coverage in health plans!

The dentist is the primary care provider for TMD. Learn how to be your patients' hero by getting them the treatment they need at the lowest out of pocket cost!

Course Now Available ONLINE!

Jan 20-21, 2017

Chicago, IL

Dr. Rondeau

Dentist \$1095

Mar 10-11, 2017

Orange County, CA

Dr. Rondeau

Team Member \$495

Apr 7-8, 2017

Toronto, CA

Dr. Rondeau

Dentist + 2 Team \$1995

### PINPOINT THE PAIN: TMD, CRANIOFACIAL PAIN

Did you know that more than 45 million Americans complain about headaches each year? **That's 1 in 6!**

Grow your practice by diagnosing pain and working with a multidisciplinary team to treat patients in pain.

Course also recommended for practices treating sleep apnea.

Feb 24-25, 2017

Chicago, IL

Dr. Mayo Patel

Dentist \$1495

July 14-15, 2017

Atlanta, GA

Dr. Mayo Patel

Team Member \$795

Dentist + 2 Team \$2495

### PINPOINT THE PAIN 2

May 12-13, 2017

Atlanta, GA

Dr. Mayo Patel

Dentist \$1495

Sep 15-16, 2017

Phoenix, AZ

Dr. Mayo Patel

Team Member \$795

Dentist + 2 Team \$2495

### SLEEP, TMD, AND CRANIOFACIAL PAIN SYMPOSIUM

This bi-annual symposium brings together different disciplines involved in the treatment of Sleep Apnea, TMD, & Craniofacial Pain. Gain the skills to build strong referral relationships in order to increase your patients and grow your practice.

May 19-20, 2017

New York, NY

Dr. Mayo Patel

Dentist \$1495

Nov 10-11, 2017

Las Vegas, NV

Dr. Mayo Patel

Team Member \$795

Dentist + 2 Team \$2495

### RUN YOUR PRACTICE LIKE THE SLEEP & TMD EXPERTS

This 2 day "Over-the-Shoulder" seminar is your opportunity to experience firsthand how the experts run a successful dental sleep medicine or TMD Practice.

Jan 19-20, 2017

San Diego, CA

Dr. Todd Morgan

Dentist \$2620

Request a Date

San Diego, CA

Dr. Todd Morgan

Team Member \$995

Request a Date

Atlanta, GA

Dr. Mayo Patel

SLEEP APNEA

TMD & OROFACIAL PAIN

SYMPOSIUMS

SHADOWING